

March 2010 Rock Solid in Real Estate



Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1 Events Business Overview 8:30-9:30am ³ Prep Tech Overview 10:30-Noon ³ Prospecting, Bldg Your Sphere 1-4:30 ³ EAR Ethics Class 130 - 4pm ⁶ Deadline PREP Ads 10am	2 Events Technology Tuesday 10:30 - 11:30am (Linc) Deadline PREP Home Tour 1 pm	3 Events RMLS West Tour 9am ¹ Phone & Floor Techniques 9am-Noon ³ Sales Techniques & Open Houses 1pm-4:30 ³	4 Events Spfld Chamber Greeters 7 - 9:00am ⁹ Using & Setting Up Your PHF Website 9am-Noon ² Flyer Class Word '03 10-11am ³ Flyer Class Word '07 3-4pm ³ (RSVP to Lisa to Register)	5 Events Eugene Chamber Greeters 7:30-9am ⁸ Residential Evaluation of Property 9am-Noon ³ Listing Appt Prep & Scenario 1-4:30pm ³	6 Principal Broker on Duty David Stribling 9-5 541-673-1726 ext 5234
7 Principal Broker on Duty David Stribling 9-5 541-673-1726 ext 5234	8 Events Sales Agreements 9am-Noon ³ Listing Contracts 1-4:30pm ³ Deadline PREP Ads 10am	9 Events Technology Tuesday 10:30 - 11:30 Prospecting for Listings: FSBOs & Expireds 10:30am-Noon ³ Deadline PREP Home Tour 1 pm Birthday Yvonne Blewett	10 Events RMLS East Tour 9am ¹ Buyer Loyalty & Exclusive Buyer Service Agreement 9am-Noon ³ Selecting & Showing Property & Obtaining the Buying Decision 1-4:30 ³	11 Events Spfld Chamber Greeters 7 - 9:00am ⁹ Mortgage Financing 9-11:30am ³ Intro to Short Sales 1-4:00pm ³ EAR Crime Stas & Reports 130-330pm ⁶ Flyer Class Word '07 10-11am ² Flyer Class Word '03 3-4pm ² (RSVP to Lisa to Register)	12 Events Eugene Chamber Greeters 7:30-9am ⁸ Building Your Business with PHF 9am-Noon ³ Using Presentation Software 1-4:30 ³ Birthday Sharon Malcolm on Thurs 2/11	13 Principal Broker on Duty Marianne Wood 9-5 541-953-0986 ext 1023
14 Principal Broker on Duty Marianne Wood 9-5 541-953-0986 ext 1023	15 Events Deadline PREP Ads 10am	16 Events Monthly Business Meeting 8:30-10am ¹ Technology Tuesday 10:30 - 11:30 Deadline PREP Home Tour 1 pm	17 Events RMLS West Tour 9am ¹	18 Events Spfld Chamber Greeters 7 - 9:00am ⁹ Short Sale & Foreclosure Notice 9am-Noon Location TBD Business After Hours 5 - 7pm ¹ (@ Vets Club sponsors FireMed & Macs)	19 Events Eugene Chamber Greeters 7:30-9am ⁸	20 Principal Broker on Duty Alec Armour 9-5 541-205-9266 ext 1510 Birthday Dennis Catone
21 Principal Broker on Duty Ken Howe 9-5 503-559-8787 ext 1280	22 Events Deadline PREP Ads 10am	23 Events Technology Tuesday 10:30 - 11:30am Deadline PREP Home Tour 1 pm	24 Events RMLS East Tour 9am ¹	25 Events Birthday Ed St. Clair Jr	26 Events Principal Broker on Duty Thanksgiving Gwen Peterson 9-5 ext 1902	27 Principal Broker on Duty Marcia Edwards 9-5 541-221-1454
28 Principal Broker on Duty Marcia Edwards 9-5 541-221-1454	29 Events Deadline PREP Ads 10am Birthday John Byrd	30 Events Technology Tuesday 10:30 - 11:30am	31 Events RMLS West Tour 9am ¹			

Business Meeting

Annual Awards Event and PREP 10 in 10 Winners

March 16th 8:30 - 10:00am @ The Vets Club

Please honor us with your presence at our Annual Awards Event to be held on March 16th at the Vets Club beginning at 8:30 and ending at 10:00 am. Once a year, patting each other on the back after a year of ups and downs, is time very well spent. Also we will be announcing the winners of the PREP 10 in 10 Challenge.

Join us!

Event Location Key

- ¹ Vets Club Eugene
- ² Oakway Branch Office Large Conf Room
- ³ Oakway Branch Office Suite 280
- ⁶ Eugene Association of Realtors®
- ⁸ Mallard Banquet Hall
- ⁹ HomeTown Buffet
- ¹² Eugene Chamber of Commerce

Please Confirm Location and Time with your Branch Manager or on PREPonline.com in advance.